# Bayesian Games 

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## Summary of the slides

(1) Examples of Bayesian games
(2) Setting the model

- Types
- Beliefs
- Bayes-Nash equilibria
- Examples
© Auctions


## Example 1

Player One does not know if player Two wants to spend the evening together at C or at S

Probability $\frac{1}{2}$

$$
\left(\begin{array}{ll}
(2,1) & (0,0) \\
(0,0) & (1,2)
\end{array}\right)
$$

Probability $\frac{1}{2}$

$$
\left(\begin{array}{ll}
(2,0) & (0,2) \\
(0,1) & (1,0)
\end{array}\right)
$$

Expected payoffs player One

|  | $(\mathrm{C}, \mathrm{C})$ | $(\mathrm{C}, \mathrm{S})$ | $(\mathrm{S}, \mathrm{C})$ | $(\mathrm{S}, \mathrm{S})$ |
| :--- | :--- | :--- | :--- | :--- |
| C | $\underline{2}$ | $\underline{1}$ | $\underline{1}$ | 0 |
| S | 0 | $\frac{1}{2}$ | $\frac{1}{2}$ | $\underline{1}$ |

Nash equilibrium ( $C, C S$ ), since the best reaction to $C$ of the player 2 willing to meet is $C$ unwilling to meet is $S$. For player 1 , the best reaction to $(C, S)$ is $C$ as seen in the above table

## Example 2

Both Players do not know if the other wants to spend the evening together at C or at S . Player One assigns probability $\frac{1}{2}, \frac{1}{2}$ to Player Two being "(meeting, alone)", Player Two assigns probability $\frac{2}{3}, \frac{1}{3}$ to Player one being "(meeting, alone)"

Here Player One is "meeting"

$$
\left(\begin{array}{ll}
(2,1) & (0,0) \\
(0,0) & (1,2)
\end{array}\right),\left(\begin{array}{ll}
(2,0) & (0,2) \\
(0,1) & (1,0)
\end{array}\right)
$$

Player One is "alone"

$$
\left(\begin{array}{ll}
(0,1) & (2,0) \\
(1,0) & (0,2)
\end{array}\right),\left(\begin{array}{ll}
(0,0) & (2,2) \\
(1,1) & (0,0)
\end{array}\right)
$$

Expected payoffs of the players
Player One (on the left when meeting)

|  | $(C, C)$ | $(C, S)$ | $(S, C)$ | $(S, S)$ |
| :--- | :--- | :--- | :--- | :--- |
| $C$ | 2 | 1 | 1 | 0 |
| $S$ | 0 | $\frac{1}{2}$ | $\frac{1}{2}$ | 1 |


|  | $(C, C)$ | $(C, S)$ | $(S, C)$ | $(S, S)$ |
| :--- | :--- | :--- | :--- | :--- |
| $C$ | 0 | 1 | 1 | 2 |
| $S$ | 1 | $\frac{1}{2}$ | $\frac{1}{2}$ | 0 |

Player 2 (on the left when meeting)

|  | $(\mathrm{C}, \mathrm{C})$ | $(\mathrm{C}, \mathrm{S})$ | $(\mathrm{S}, \mathrm{C})$ | $(\mathrm{S}, \mathrm{S})$ |
| :--- | :--- | :--- | :--- | :--- |
| C | 1 | $\frac{2}{3}$ | $\frac{1}{3}$ | 0 |
| S | 0 | $\frac{2}{3}$ | $\frac{4}{3}$ | 2 |


|  | $(C, C)$ | $(C, S)$ | $(S, C)$ | $(S, S)$ |
| :--- | :--- | :--- | :--- | :--- |
| $C$ | 0 | $\frac{1}{3}$ | $\frac{2}{3}$ | 1 |
| $S$ | 2 | $\frac{4}{3}$ | $\frac{2}{3}$ | 0 |

## The way to model the situation

- The variants of the game are possible states of the nature
- We can assume Nature selects the game to play
- The nature sends a signal to the players, telling them which type of players they are (in the first example Player 1 is of one possible type, willing to meet, Player 2 is of two types)
- The players must have probability distribution any time they have uncertainty on the state of the world
- The difference among types of players is (only) in the payoffs


## Bayesian games

## Definition

A Bayesian game is
(1) a set of players
(2) a set $\Omega$ of states

To each player are associated:
(1) a set of strategies
(2) a set of signals assigning a signal to each state
(3) a probability distribution over the set of states associated with each signal
(3) a payoff function defined on the pairs $(a, \omega)$, where a is a strategy profile and $\omega$ is a state.

## Notation

Denote by $\tau_{i}(\cdot)$ the player i's signal function
Let $\left\{t_{i}^{1}, \ldots, t_{i}^{k(i)}\right\}=\tau_{i}(\Omega)$ be the set of the types of Player $i$
For each player strategies are the same regardless the type determined by the state

The probability distribution over the set of states associated with each signal received by Player $i$ is called belief of player $i$

## Back to Example 1

(1) Players: the pair of people having to decide to meet or not
(2) States: $\Omega=\left\{\omega_{1}, \omega_{2}\right\}$, where we can assume that $\omega_{1}$ represents "meeting" , $\omega_{2}$ "alone".

- Strategies: $C$ and $S$ for both players
(0) Player One receives only one signal: $\tau_{1}\left(\omega_{1}\right)=\tau_{1}\left(\omega_{2}\right)$, Player Two receives two signals: $\tau_{2}\left(\omega_{1}\right) \neq \tau_{2}\left(\omega_{2}\right)$ : thus there is only one type of player One, and two types of player Two.
(0) Beliefs: player One assigns probability $\frac{1}{2}$ to each of the two states associated with the unique signal received, player Two, types one and two, assigns probability 1 to each (unique) state associated with the signal received
- Payoffs: bimatrices (1) and (2)


## Back to Example 2

(1) Players: the pair of people having to decide to meet or not
(2) States: $\Omega=\left\{\omega_{1}, \omega_{2}, \omega_{3}, \omega_{4}\right\}$, where we can assume that $\omega_{1}$ represents "meeting,meeting" , ... $\omega_{4}$ "(alone, alone)".

- Strategies: $C$ and $S$ for both players
(- Player One receives two signals: $\tau_{1}\left(\omega_{1}\right)=\tau_{1}\left(\omega_{2}\right)=t_{1}^{1}$, $\tau_{1}\left(\omega_{3}\right)=\tau_{1}\left(\omega_{4}\right)=t_{1}^{2}$. Player Two receives two signals: $\tau_{2}\left(\omega_{1}\right)=\tau_{2}\left(\omega_{3}\right)=t_{2}^{1}, \tau_{2}\left(\omega_{2}\right)=\tau_{2}\left(\omega_{4}\right)=t_{2}^{2}$ : there are two types ( $t_{1}^{1}, t_{1}^{2}$ ) of player One, and two types $\left(t_{2}^{1}, t_{2}^{2}\right)$ of player Two.
- Beliefs: player One, no matter her type is, assigns probability $\frac{1}{2}$ to each of the two types of player Two,, each type of player Two assigns probability $\frac{2}{3}$ to "player One is meeting", $\frac{1}{3}$ to "player One is "alone "
(0) Payoffs: bimatrices (1) (2) (3) (4): the state decides the matrix, a strategy profile the entry of the matrix


## Visualizing signals and types in Example 2



- $\omega_{1}=\mathrm{mm} \quad$ - $\tau_{1}\left(\omega_{1}\right)=\tau_{1}\left(\omega_{2}\right)=t_{1}^{1}$
- $\omega_{2}=\mathrm{ma}$
- $\tau_{1}\left(\omega_{3}\right)=\tau_{1}\left(\omega_{4}\right)=t_{1}^{2}$
- $\omega_{3}=a m$
- $\tau_{2}\left(\omega_{1}\right)=\tau_{2}\left(\omega_{3}\right)=t_{2}^{1}$
- $\omega_{4}=a a$
- $\tau_{2}\left(\omega_{2}\right)=\tau_{2}\left(\omega_{4}\right)=t_{2}^{2}$

Observe Player One has same probability distributions on types of Player Two, and conversely. But this is specific here, in general this is not the case

## Bayes Nash equilibrium: notation

Let $p\left(\omega, t_{i}\right)$ be the probability that type $t_{i}$ of player $i$ assigns to the state $\omega$

Let $a\left(j, \tau_{j}(\omega)\right)$ be the strategy used by player $j$ when she observes signal $\tau_{j}(\omega)$, let $\hat{a}_{j}(\omega)=a\left(j, \tau_{j}(\omega)\right)$.

The expected payoff of type $t_{i}$ if she selects strategy $a_{i}$ and a strategy profile $\hat{a}(\omega)$ is fixed:

$$
\begin{equation*}
\sum_{\omega \in \Omega} p\left(\omega, t_{i}\right) u_{i}\left(\left(a_{i}, \hat{a}_{-i}(\omega)\right), \omega\right), \tag{1}
\end{equation*}
$$

where $u_{i}(a, \omega)$ is the utility of player $i$ when the strategy profile $a$ is given, and under the state $\omega$

## Bayes Nash equilibrium: definition

## Definition

A Nash equilibrium in a Bayesian game is the Nash equilibrium of the following strategic game:
(1) Players: each pair ( $i, t_{i}$ )
(2) Strategies: each pair $\left(i, t_{i}\right)$ has the set $A_{i}$ of strategies of Player $i$ in the Bayesian game

- Payoffs: each pair ( $i, t_{i}$ ) has payoff defined as in (1)

$$
\sum_{\omega \in \Omega} p\left(\omega, t_{i}\right) u_{i}\left(\left(a_{i}, \hat{a}_{-i}(\omega)\right) \omega\right)
$$

## An interesting example: first case

First case: both Players have the same beliefs:
Probability $\frac{1}{2}(T, B$ strategies of the first, $a, b, c$ of the second)

$$
\left(\begin{array}{ccc}
(4,2) & (4,0) & (4,3) \\
(8,8) & (0,0) & (0,12)
\end{array}\right)
$$

Probability $\frac{1}{2}$

$$
\left(\begin{array}{ccc}
(4,2) & (4,3) & (4,0) \\
(8,8) & (0,12) & (0,0)
\end{array}\right)
$$

Since $\mathrm{BR}_{2}(T)=\mathrm{BR}_{2}(B)=a$ and $\mathrm{BR}_{1}(a)=B$ then the unique equilibrium provides $(8,8)$

## An interesting example: second case

Now Player 1 has the same beliefs as before, Player 2 is informed of the state:

Probability $\frac{1}{2}$ ( $T, B$ strategies of the first, $a, b, c$ of the second)

$$
\left(\begin{array}{ccc}
(4,2) & (4,0) & (4,3) \\
(8,8) & (0,0) & (0,12)
\end{array}\right)
$$

Probability $\frac{1}{2}$

$$
\left(\begin{array}{ccc}
(4,2) & (4,3) & (4,0) \\
(8,8) & (0,12) & (0,0)
\end{array}\right)
$$

Payoffs Player One:

|  | $(\mathrm{a}, \mathrm{a})$ | $(\mathrm{a}, \mathrm{b})$ | $(\mathrm{a}, \mathrm{c})$ | $(\mathrm{b}, \mathrm{a})$ | $(\mathrm{b}, \mathrm{b})$ | $(\mathrm{b}, \mathrm{c})$ | $(\mathrm{c}, \mathrm{a})$ | $(\mathrm{c}, \mathrm{b})$ | $(\mathrm{c}, \mathrm{c})$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| T | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| B | 8 | 4 | 4 | 4 | 0 | 0 | 4 | 0 | 0 |

## An interesting example: conclusion

Payoffs Player One:

|  | $(\mathrm{a}, \mathrm{a})$ | $(\mathrm{a}, \mathrm{b})$ | $(\mathrm{a}, \mathrm{c})$ | $(\mathrm{b}, \mathrm{a})$ | $(\mathrm{b}, \mathrm{b})$ | $(\mathrm{b}, \mathrm{c})$ | $(\mathrm{c}, \mathrm{a})$ | $(\mathrm{c}, \mathrm{b})$ | $(\mathrm{c}, \mathrm{c})$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| T | 4 | $\underline{4}$ | $\underline{4}$ | $\underline{4}$ | $\underline{4}$ | $\underline{4}$ | $\underline{4}$ | $\underline{4}$ | $\underline{4}$ |
| B | $\underline{8}$ | $\underline{4}$ | $\underline{4}$ | $\underline{4}$ | 0 | 0 | $\underline{4}$ | 0 | 0 |

Since $\mathrm{BR}_{2}(T)=(c, b)$ and $\mathrm{BR}_{2}(B)=(c, b)$, then
$\{(T,(c, b)\}$ unique BN equilibrium with payoffs $(4,3,3)$

## Auctions

Auctions: remember, there are several types, since ancient times...
(1) Sequential offers
(2) Sealed

- First price
- Second price
- Different termination rules


## Auctions: complete information

Suppose there are $n$ bidders, each one has a valuation $v$ of the object, and suppose $v_{1}>v_{2}>\cdots>v_{n}$

Each bidder proposes a (non negative) bid. Some rule must handle ties
An assignment rule for the payment must be done
We consider only auctions where the winner is the highest bid

## First price

For the first price auction the payment rule is: the winner $j$ offering the bid $b_{j}$ pays her bid. Other players pay nothing

Game:
(1) Players: the $n$ bidders $(n \geq 2)$
(2) Strategies: $[0,+\infty)$ for each player
(0) Payoffs: let $b_{i}$ be the bid of player $i$ and let $\hat{b}=\max b_{-i}$. If either $b_{i}>\hat{b}$ or $b_{i}=\hat{b}$ and the breaking rule assigns the object to $i$, the payoff for $i$ is $v_{i}-b_{i}$. Otherwise it is 0

## Nash equilibria for the first price auction

(1) One Nash equilibrium is $\left(v_{2}, v_{2}, v_{3}, \ldots, v_{n}\right)$
(2) In all equilibria the winner is Player One

- The two highest bids are the same and one is made by Player One. The highest bid $b_{1}$ satisfies $v_{2} \leq b_{1} \leq v_{1}$. All such bid profiles are Nash equilibria
- for $i$ bidding more than $v_{i}$ is weakly dominated


## Second price

For the second price auction the payment rule is: the winner $j$ offering the bid $b_{j}$ pays the second best bid. Other players pay nothing

Game:
(1) Players: the $n$ bidders $(n \geq 2)$
(2) Strategies: $[0,+\infty)$ for each player
(1) Payoffs: Let $b_{i}$ be the bid of player $i$ and let $\hat{b}=\max b_{-i}$. If either $b_{i}>\hat{b}$ or $b_{i}=\hat{b}$ and the breaking rule assigns the object to $i$, the payoff for $i$ is $v_{i}-\hat{b}$. Otherwise it is 0

## Nash equilibria for the second price auction

(1) One Nash equilibrium is $\left(v_{1}, v_{2}, v_{3}, \ldots, v_{n}\right)$
(3) Other equilibria: $\left(v_{1}, 0,0, \ldots, 0\right),\left(v_{2}, v_{1}, v_{3}, \ldots, v_{n}\right)$

- A player's bid equalizing her evaluation is a weakly dominant strategy


## Auctions with incomplete information

Assumptions
(1) There are $\underline{v}, \bar{v}$ such that the evaluation $v_{i}$ of each Player $i$ fulfills $\underline{v} \leq v_{i} \leq \bar{v}$
(3) each Player knows that all other evaluations are in $[\underline{v}, \bar{v}]$
(3) there is a (common) function $f ;[0, \infty) \rightarrow[0,1]$, increasing, with $f(\underline{v})=0, f(\bar{v})=1$ such that the probability that any evaluation is less than $v$ is $f(v)$
(1) breaking rule: in case of multiple winners they share the earning (evaluation -bid)

## The game

(1) Players: the bidders
(2) States: all possible profiles $\left(v_{1}, \ldots, v_{n}\right)$ with $v_{i} \in[\underline{v}, \bar{v}]$
( $\tau_{i}\left(v_{1}, \ldots, v_{n}\right)=v_{i}$

- Beliefs: Every type of Player $i$ assigns probability $f\left(v_{1}\right) \times f\left(v_{i-1}\right) \times f\left(v_{i+1}\right) \times f\left(v_{n}\right)$ to the event that the evaluation of Player $j$ is at most $v_{j}$
(0. Payoffs: For Player $i$ in state $\left(v_{1}, \ldots, v_{n}\right)$ it is 0 if $b_{i}<\hat{b}$, otherwise it is $\frac{v_{i}-p(b)}{m}$, where $p(b)$ is the paid price (depending on the type of auction), and $m$ is the number of people bidding $\hat{b}$


## Nash equilibria for the first price

(1) bid $v_{i}$ of type $v_{i}$ weakly dominates greater bids,
(2) bid $v_{i}$ of type $v_{i}$ is weakly dominated by a lower bid
(- a symmetric BN equilibrium is

$$
E(v)=v-\frac{\int_{v}^{v}[f(x)]^{n-1} d x}{[f(v)]^{n-1}}
$$

for $v \in[\underline{v}, \bar{v}]$, showing that $E(v)<v$

## The two bidders case and uniform distribution

Suppose the bidders are two and $f$ is uniform distribution in $[0,1]$. In this case the symmetric equilibrium provides $\frac{1}{2} v$

Suppose each type of Player two plays in this way. Then bids of Player two are uniformly distributed in $[0,1 / 2]$. Thus Player One wins for sure offering more than $1 / 2$. If she offers $b_{1}<1 / 2$, she wins if the evaluation of the second player is less than $2 b_{1}$. Thus the payoff function of type $v_{1}$ of Player one is

$$
\left\{\begin{array}{cc}
2 b_{1}\left(v_{1}-b_{1}\right) & \text { if } \\
v_{1}-b_{1} & \text { otherwise }
\end{array}\right.
$$

The maximum of the payoff function is when $b_{1}=\frac{1}{2} v_{1}$

## Nash equilibria for the second price

For every type of every bidder bidding her real evaluation is a weakly dominant strategy

Second price is non manipulable

